

Dear Mr. Spears,

I wanted to take a moment out of my evening to put a message together I believe you would both appreciate and find useful.

My wife and I had been planning to purchase our first home together since 2010. When we were ready to actually advance on that front, we had the good fortune to break through on just our second attempt. However as I am sure you know, good fortune does not "just fall from the sky".

Our story goes like this -- I was on the east coast on assignment most of last year, and in that time my wife continued to do serious research in the St. Francis Wood locality; a locality we both have had our heart set on for a while.

Apart from studying the essentials that go into understanding the St. Francis Wood community, it is pivotal to have someone who is an expert in the same who can provide helpful feedback, sound professional direction and objective information.

My wife interviewed a myriad of real estate agents and determined that Mr. Herrera was by far the most superior choice of all (emphasis added) and most closely met our needs. She made this decision while I was away. It is important to note that my wife is not easily impressed; simply put, she very rapidly can identify high quality when she sees it. In matters such as this, it is a pleasure to defer to her. Even prior to meeting Mr. Herrera, I was sure we found our man because of how astute she is in such matters.

In only a short amount of time, it was self evident to me that my wife chose someone who can only be described as being on an elite level. Mr. Herrera is completely honest, totally dedicated, extremely diligent for the clients he has, impressively responsive and a true delight to work with. In the process leading up to us achieving our home, he was nothing short of a complete pleasure to work with as well. Further, I believe we have a life long friend in Mr. Herrera; he really is a first class person in totality. We are honored to have been his clients and delighted to continue on our relationship with him as a dear friend.

This event of us landing our first home together -- and that too in our dream locality -- almost certainly would not have happened if not for us working with Mr. Herrera. Even if it did, we likely would not have ended up as happy we are with our new home. I am sure you well know how extremely competitive a market St. Francis Wood is. And for that reason, it is not a stretch at all to say that Mr. Herrera has played a significant role in changing our lives and future in a way few others could have done. He got us a terrific value for our home and we are so grateful all worked out so well. He really came through for us and we wanted to ensure you learned from us first hand how thoroughly impressed we were with him on all fronts. You are so fortunate to have such an impressive professional working for and with you.

Feel free to contact me any time if you need any further information.

Sincerely,

Anuruddh and Sungra