

Steve Spears  
Managing Broker  
Mason ♦ McDuffie  
Franciscan Properties, Inc.  
675 Portola Drive  
San Francisco, CA 94127

Re: Andrew Herrera II


Dear Mr. Spears:

As you may know, my wife Beatrice and I have just sold our house at 225 Pacheco Street through one of your realtors, Andrew Herrera. Both from a personal perspective as well as a professional one, I feel I am in a reasonably good position to evaluate the services of a real estate broker.

Bea and I could not have been more pleased with the services of Andrew Herrera. Andrew is personable, professional in demeanor, extraordinarily knowledgeable about the St. Francis Wood and Forest Hill neighborhoods, and unwaveringly enthusiastic about his job. Although we are involved in an expensive remodeling job on another house that we had purchased several years ago in Pacific Heights, we were somewhat reluctant sellers, not wanting to go through the difficulties typically associated with selling a home. Andrew made all of these doubts disappear with his thorough and systematic sales efforts and his hands-on approach. He personally took care of every detail himself.

I cannot say enough about Andrew's poise in selling our property and giving us thorough, professional advice. If I can ever act as a reference or speak to prospective sellers (or prospective buyers) about Andrew Herrera or your office, I hope you will not hesitate to ask.

Very truly yours,

  
Robert W.