

April 2, 2014

Andrew Herrera II
PRUDENTIAL CALIFORNIA REALTY
677 Portola Drive
San Francisco, CA 94127

Re: 1945 - 8th Avenue, San Francisco, CA

Dear Andrew:

On behalf of Sharman and myself, we would like to express our appreciation for the manner in which you assisted us in marketing and selling our home. We both wanted our family home to reflect the sense of pride we shared in owning it for over 25 years and understood the need to pay attention to the details necessary to make it sparkle.

You worked diligently and professionally to provide us the necessary assistance to pay attention to those details. This, in turn enabled us to showcase the home in a manner appropriate for our grand older home. You not only advertised the home wisely to the neighborhood and in relevant publications, but also took the time necessary to display it properly and again with attention to detail.

Both Sharman and I are professionals in our own businesses having been involved in many real estate transactions over the years. We can honestly say that you, Andrew, were a pleasure to work with. Your expertise in pricing, marketing, and negotiating were seamless. Please feel free to use us as a reference and to have anyone who wants further confirmation of their choice of you as their broker to give us a call directly.

With much appreciation,

Gary A. and Sharman S